

THEORY SUPPLEMENTARY EXAMINATIONS – OCTOBER/NOVEMBER, 2012

TIME -TABLE

FIRST YEAR (B.A)

TIME: 2.00.P.M. TO 5.00.P.M.

DATE & DAY	SUBJECT
03-10-2012 Wednesday	GENERAL ENGLISH
06-10-2012 Saturday	SECOND LANGUAGE i) TELUGU ii) HINDI iii) SANSKRIT iv) URDU v) ARABIC
10-10-2012 Wednesday	1. POLITICAL SCIENCE Concepts, Theories & Institutions 2. RURAL INDUSTRIES Rural Industries and Perspective 3. TOURISM & TRAVEL MANAGEMENT Tourism Business & Marketing
15-10-2012 Monday	1. ECONOMICS Micro Economics
18-10-2012 Thursday	1. HISTORY History and Culture of India up to A.D 1526 2. JOURNALISM & MASS COMMUNICATIONS Introduction to Journalism & Mass Communication
25-10-2012 Thursday	1. PUBLIC ADMINISTRATION Introduction to Public Administration 2. COMMERCE Business Organization & Management
30-10-2012 Tuesday	1. MODERN LANGUAGE i) TELUGU iii) HINDI iii) ENGLISH iv) URDU 2. COMMUNICATIVE ENGLISH Introduction to Phonetics 3. ADVERTISING & SALES MANAGEMENT Advertising – I
02-11-2012 Friday	1. SOCIOLOGY Basic concepts and perspectives 2. HUMAN RESOURCE MANAGEMENT General Management & Organization Behaviour 3. OFFICE MANAGEMENT Principles & Practice of Management
06-11-2012 Tuesday	1. COMPUTER APPLICATIONS Introduction to Computers & Programming - (Common for B.A. & B.Sc. Biology)

DATE & DAY	SUBJECT
04-10-2012 Thursday	GENERAL ENGLISH
08-10-2012 Monday	SECOND LANGUAGE i) TELUGU ii) HINDI iii) SANSKRIT iv) URDU (Old & New) v) ARABIC
11-10-2012 Thursday	1. POLITICAL SCIENCE Indian Government & Politics 2. RURAL INDUSTRIES Planning and Rural Industries 3. TOURISM & TRAVEL MANAGEMENT Tourism Product
16-10-2012 Tuesday	1. ECONOMICS Macro Economics
19-10-2012 Friday	1. HISTORY History and Culture of India (1526-1950) 2. JOURNALISM & MASS COMMUNICATIONS Constitution of India and Press –Socio Economic and Cultural Affairs
26-10-2012 Friday	1. PUBLIC ADMINISTRATION Public Administration in India 2. COMMERCE Accountancy
31-10-2012 Wednesday	1. MODERN LANGUAGE i) TELUGU iii) HINDI iii) ENGLISH iv) URDU 2. ADVERTISING & SALES MANAGEMENT Advertising - II 3. COMMUNICATIVE ENGLISH: Introduction to phonetics and Remedial Grammar
03-11-2012 Saturday	1. SOCIOLOGY Society in India 2. HUMAN RESOURCE MANAGEMENT Human Resource Management 3. OFFICE MANAGEMENT Public Office Management
07-11-2012 Wednesday	1. COMPUTER APPLICATIONS Office Automation (Common for B.A. & B.Sc. Biology)

DATE & DAY	SUBJECT
03-10-2012 Wednesday	1. POLITICAL SCIENCE – III Political Thought 2. RURAL INDUSTRIES - III Rural Entrepreneurship 3. TOURISM & TRAVEL MANAGEMENT - III Travel Agency & Tourism Development
06-10-2012 Saturday	1. POLITICAL SCIENCE – IV a) International Relations b) Government & Politics in A.P. c) Principles of Public Administration 2. RURAL INDUSTRIES – IV Micro Level Planning & Rural Industrialization
10-10-2012 Wednesday	ECONOMICS – III Indian Economy
15-10-2012 Monday	ECONOMICS- IV a) Public Economics b) Quantitative Methods c) Economic Statistics d) International Economics e) AP Economy f) Rural Development g) Financial Economics h) Public Finance and International Economics i) Quantitative Techniques j) Rural Industries – Micro Level Planning
18-10-2012 Thursday	1.HISTORY – III History of Modern World (1453-1945.AD) 2. JOURANLISM – III Reporting Editing & Feature Writing
25-10-2012 Thursday	 1. HISTORY – IV a) History and Culture of A.P. (From Shatavahana to 1956 A.D.) b) Ancient Civilizations c) Cultural Tourism in India d) Principles and Methods of Archaeology 2. JOURNALISUM – IV Public Relations & Multimedia
30-10-2012 Tuesday	1. PUBLIC ADMINISTRATION – III Management of Resources 2. COMMERCE – III Commercial & Industrial law
02-11-2012 Friday	 1. PUBLIC ADMINISTRATION – IV a) Office Management b) E-Governance c) Rural and Urban Government in India 2. COMMERCE - IV Business Statistics
06-11-2012 Tuesday	i) TELUGU ii) HINDI iii) ENGLISH (Old & New) iv) URDU COMMUNICATIVE ENGLISH – III The use of English ADVERTISING & SALES MANAGEMENT – III Management of Sales force
08-11-2012 Thursday	1. SOCIOLOGY – III Modern India; Social Change; Development and Issues. 2. HUMAN RESOURCE MANAGEMENT - III Industrial Relations and Industrial Law 3. OFFICE MANAGEMENT - III Secretarial Practice

THIRD YEAR (B.A)

TIME: 9.00.A.M. TO 12.00.NOON

DATE & DAY	SUBJECT
14-11-2012 Wednesday	1. COMPUTER APPLICATIONS – III GUI Programming - (Common for B.A. & B.Z.C.)
15-11-2012 Thursday	COMPUTER APPLICATIONS – IV Data Base Management System - (Common for B.A. & B.Z.C.)
16-11-2012 Friday	i) TELUGU ii) TELUGU iii) ENGLISH (Old & New) iv) URDU COMMUNICATIVE ENGLISH – IV Writing Skills and Conversational English ADVERTISING & SALES MANAGEMENT - IV Sales Promotion & Public Relations
17-11-2012 Saturday	1. SOCIOLOGY – IV a) Applications of Sociology 2. HUMAN RESOURCE MANAGEMENT - IV a) Employee Welfare, Social Security and Legislation b) Information Technology and Human Resource Management c) Labour Legislation and Rules in A.P. 3. OFFICE MANAGEMENT - IV Organizational Behavior

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ADDL. CONTROLLER OF EXAMINATIONS

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Note: Any omission or clash in the Time- Table may be intimated to the Controller of Examinations, K.U., Warangal immediately.



KAKATIYA UNIVERSITY WARANGAL

B.Com I/II/III YEAR COMMON CORE (Y.W.S)

THEORY SUPPLEMENTARY EXAMINATIONS – OCTOBER/NOVEMBER, 2012

TIME -TABLE

TIME: 2.00.P.M. TO 5.00.P.M.

FIRST YEAR (B.Com)

DATE & DAY	SUBJECT	
03-10-2012 Wednesday	GENERAL ENGLISH	
06-10-2012 Saturday	SECOND LANGUAGE: i) TELUGU iii) SANSKRIT iv) URDU v) ARABIC	
10-10-2012 Wednesday	 B. Com. (Regular): Business Economics (Paper-II) B.Com. (Taxation/Tax Procedures & Practice) Income Tax (Paper-II) B.Com. (Computers) Programming Concepts Using 'C' (Paper-II) B.Com. (Advertising & Sales Management) Marketing Management (Paper-II) B.Com. (Corporate Secretary ship) Business Environment (Paper-II) B.Com. (Insurance) Principles And Practice Of Insurance (Paper-II) 	
15-10-2012 Monday	1. FINANCIAL ACCOUNTING (Paper-I) (Common for B.Com. Regular/Computers/Advertising & Sales Management/Taxation/ Tax Procedure & Practice/Corporate Secretary ship/ Insurance)	
18-10-2012 Thursday	1. BUSINESS ORGANIZATION AND MANAGEMENT (Paper-III) (Common for B.Com. Regular/Computers/Advertising & Sales Management/Taxation/ Tax Procedure & Practice/Corporate Secretary ship/Insurance)	
25-10-2012 Thursday	1. FUNDAMENTALS OF INFORMATION TECHNOLOGY (Paper-IV) (Common for B.Com. Regular/Computers/Advertising & Sales Management/Taxation/ Tax Procedure & Practice/ Corporate Secretary ship/Insurance)	

DATE & DAY	SUBJECT
04-10-2012 Thursday	GENERAL ENGLISH
08-10-2012 Monday	SECOND LANGUAGE: i) TELUGU ii) HINDI iii) SANSKRIT iv) URDU (Old & New) v) ARABIC
11-10-2012 Thursday	1. Advanced Accounting (New) (Paper-I) (Common for B.Com. Regular/Computers/Advertising & Sales Management/Taxation/ Tax Procedures & Practice/Corporate Secretary ship/Insurance)
16-10-2012 Tuesday	1. Business Statistics (New) (Paper-II) (Common for B.Com. Regular/Computers/Advertising & Sales Management/Taxation/ Tax Procedures & Practice/Corporate Secretary ship/Insurance)
19-10-2012 Friday	1. Financial Services-Banking & Insurance (New) (Paper-III) (Common for B.Com. Regular /Taxation/Tax Procedures & Practice) 2. B.Com. (Advertising & Sales Management) Advertising – I (Paper-III) 3. B.Com (Computers) E-Commerce (Paper-III) 4. B.Com. (Corporate Secretary Ship) Corporate Law & Practice – I (Paper- III) 5. B.Com. (Insurance) Legal and Managerial aspects of Insurance (Paper-III)
26-10-2012 Friday	1. Taxation (Paper-IV) (Common for B.Com. Regular /Advertising & Sales Management//Corporate Secretary ship/ Insurance) 2. B.Com (Taxation) Tax Management & Tax Planning (Paper-IV) 3. B.Com. (Computers) Business Data Processing Systems (Paper-IV 4. B.Com (Tax Procedures & Tax Practices) Income Tax Procedures & Practice-I (Paper-IV)

DATE & DAY	SUBJECT
03-10-2012 Wednesday	BUSINESS LAWS - (Paper-I) (Common for B.Com. Regular/Computers/Insurance/ Advertising & Sales Management/Taxation/ Tax Procedures & Practice/CSP)
06-10-2012 Saturday	1. CORPORATE ACCOUNTING – (Paper-II) (Common for B.Com. Regular/computers/Insurance / ASM/ Taxation / TPP / CSP)
10-10-2012 Wednesday	Cost & Management Accounting (Paper – III) (Common for B.Com. Regular/Computers/ASM/TPP/Taxation/Insurance/CSP)
15-10-2012 Monday	1. Auditing (Paper-IV) (Common for B.Com. Regular/Computers/Insurance/ASM/Taxation/TPP/CSP)
18-10-2012 Thursday	Business Communication (Paper – V) (B.Com. Regular/Computers/Insurance/ASM/Taxation/CSP)
25-10-2012 Thursday	1. Advanced Corporate Accounting (Paper-VI) (B.Com. Regular Only) 2. B.Com. (Advertising and Sales Management) Sales Promotion & Sales Management (Paper-VI) 3. B.Com. (Insurance) Fire and Marine Insurance (Paper – VI) 4. B.Com (Corporate Secretary ship) Corporate Tax Law & Practice – II (Paper – VII) 5. B.Com. (Computers) WEB Programming (Paper-VI) 6. Entrepreneur & Entrepreneurship (Old) - B.Com Regular only 7. Life Insurance - B.Com. Regular only 8. Banking in India - B.Com Regular only 9. Retail Management - B.Com Regular only 10. Income Tax – I - B.Com Regular only 11. Fundamentals of Financial Management - B.Com. Regular only 12. Principles of Marketing - B.Com Regular only 13. Secretarial Practice - B.Com Regular only
30-10-2012 Tuesday	1. Advanced Management Accounting - (Paper – VII) (B.Com. Regular only Cost Accounting (Old) B.Com Regular 2. B.Com (Computers) Relational Database Management Systems - (Paper-VII) 3. B.Com (Taxation) Corporate Tax Management - (Paper – VII)
02-11-2012 Friday	 B.Com (Taxation) Sales Tax (Central AP & Excise & Customs Act) (Paper – VI) Other Taxes (Old) (B.Com Regular only) B.Com (Tax Procedures & Practices) Other Taxes (Paper - VII)

06-11-2012 Tuesday	 B.Com (Advertising and Sales Management) Advertising – II (Paper – VII) B.Com (Tax Procedures and Practices) Income Tax Procedures & Practice – II (Paper – VI) B.Com (Insurance) Property and Liability Insurance (Paper – VII) Non-Life Insurance (B.Com. Regular only) Computer Applications in Banking (B.Com Regular only) Retail Marketing & CRM (B.Com. Regular only) Income Tax – II (B.Com Regular only) Micro-Credit and Foreign Trade Finance (B.Com Regular only) Rural Marketing (B.Com Regular only) Office Management (B.Com Regular only)
08-11-2012 Thursday	1. B.Com (Corporate Secretary ship) Secretarial Practice (Paper – VI) 2. Computer Applications in Accounting (Old) (Common for B.Com Regular and Computers)
14-11-2012 Wednesday	Small Enterprises Management / small Industry (Old) (Common to B.Com. Regular and B.Com CC (Elective B.Com. (Tax Procedures & Practice) Data Base Management Systems (Paper-V)

Note: (*) There is no equivalent for the following Papers in the new regulation. Hence as a special case this paper may be included as part of the Examination Time Table for the Academic Year 2011- 2012.

- 1. P-V: SEM / Small Industry (Elective)
- 2. Cost Accounting (Elective)
- 3. Computer Applications in Accounting (CC/Computers)
- 4. Other Taxes (B.Com. Regular)
- 5. Entrepreneur & Entrepreneurship

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KAKATIYA UNIVERSITY WARANGAL

TIME: 2.00.P.M. TO 5.00.P.M.

B.Sc I/II/III YEAR COMMON CORE (Y.W.S)

THEORY SUPPLEMENTARY EXAMINATIONS – OCTOBER/NOVEMBER, 2012 <u>TIME - TABLE</u>

FIRST YEAR (B. Sc)

DATE & DAY	SUBJECT
03-10-2012 Wednesday	GENERAL ENGLISH
06-10-2012 Saturday	SECOND LANGUAGE i) TELUGU ii) HINDI iii) SANSKRIT iv) URDU v) ARABIC
10-10-2012 Wednesday	1. ZOOLOGY Biology of invertebrates and Cell Biology 2. MATHEMATICS Differential Equations and Solid Geometry - (Common for B.Sc. /B.A.)
15-10-2012 Monday	1. BOTANY Microbial Diversity, Cryptogams and Gymnosperms 2. FISHERY BIOLOGY 3. POULTRY SCIENCE Biology of the Chicken 4. PHYSICS Mechanics and Waves and Oscillations 5. INDUSTRIAL CHEMISTRY
18-10-2012 Thursday	1. CHEMISTRY 2. STATISTICS Descriptive Statistics and Probability Distribution
25-10-2012 Thursday	1. MICROBIOLOGY Introductory Microbiology 2. COMPUTER SCIENCE P.C. Software & 'C' Programming 3. INDUSTRIAL MICRO-BIOLOGY Fundamentals of Industrial Microbiology, Bio. Statistics Techniques & Tools 4. B.Sc. (Computer Applications - Vocational) Computer Organisation & Operating System-(Paper-II) 5. SERICULTURE General Sericulture & Mulberry Cultivation 6. ADVANCED DIPLOMA IN BIOTECHNOLOGY Cell Biology & Micro Biology (Paper-I)
30-10-2012 Tuesday	1. B.SC.(Medical Lab. Technology) Physiology & Bio-Chemistry (Paper – I) 2. B.Sc.(Computer Applications - Vocational) Introduction To Programming (Paper- I) 3. GEOLOGY Physical Geology, Crystallography and Mineralogy 4. ADVANCED DIPLOMA IN BIOTECHNOLOGY Biochemistry, Biophysics & Biometry (Paper – II)
02-11-2012 Friday	1. ELECTRONICS Circuit Analysis and Electronic Devices 2. BIO-CHEMISTRY Bio-Molecular & Enzymology
06-11-2012 Tuesday	1. COMPUTER APPLICATIONS Introduction to Computers Programming - (Common for B.A. & B.Sc. Biology)
08-11-2012 Thursday	1. BIO TECHNOLOGY (Paper – I) Cell Biology and Genetics

DATE & DAY	SUBJECT
04-10-2012 Thursday	GENERAL ENGLISH
08-10-2012 Monday	SECOND LANGUAGE i) TELUGU iii) SANSKRIT iv) URDU (Old & New) v) ARABIC
11-10-2012 Thursday	1. ZOOLOGY Biology of chordates, Embryology, Ecology and Zoogeography 2. MATHEMATICS Abstract Algebra & Real Analysis - (Common for B.Sc. /B.A.)
16-10-2012 Tuesday	1. BOTANY Anatomy, Embryology, Taxonomy and Medicinal Botany 2. FISHERY BIOLOGY Marine Fisheries, Fish Diseases and Migration & Parentalcals, Genetics, Crafts and Gears 3. POULTRY SCIENCE Poultry Nutrition Diseases & Breeding 4. PHYSICS Thermodynamics and Optics 5. INDUSTRIAL CHEMISTRY
19-10-2012 Friday	1. CHEMISTRY -II 2. STATISTICS - II Statistical Methods and Inference
26-10-2012 Friday	1. MICRO-BIOLOGY Microbial Physiology and Genetics 2. COMPUTER SCIENCE Object Oriented Programming and Data Structures 3. INDUSTRIAL MICRO-BIOLOGY Microbial & Molecular genetics Microbial Physiology Bio-Chemistry 4. SERICULTURE Silkworm Biology Grainange and Breeding 5. B.Sc.(Computer Applications - Vocational) (Paper-II) DATA BASE MANAGEMENT SYSTEM 6. Advanced Diploma in Bio-Technology Genetics & Molecular Biology (Paper-III)
31-10-2012 Wednesday	1. B.Sc.(Medical Lab. Technology) Basic Immunology And Pathology – (Paper – II) 2. B.Sc.(Computer Applications - Vocational) (Paper – I) Object Oriented Programming in Using Java 3. GEOLOGY Petrology and Structural Geology 4. Advanced Diploma in Bio-Technology Recombinant & DNA Technology (Paper-IV)
03-11-2012 Saturday	1. ELECTRONICS Analogy circuits and Communications 2. BIO-CHEMISTRY Metabolism and Biochemical Techniques
07-11-2012 Wednesday	1. B. Sc (B.Z. Computer Applications) Office Automation - Common for B.Sc (B) & B.A.
09-11-2012 Friday	1. BIO-TECHNOLOGY Biological Chemistry and Microbiology – (Paper – II)

DATE & DAY	SUBJECT
03-10-2012 Wednesday	1. ZOOLOGY – III Animal Physiology, Genetics and evolutions 2. MATHEMATICS - III Linear Algebra, Multiple Integrals and Vector Calculus (Common for B.Sc./B.A.)
06-10-2012 Saturday	1. ZOOLOGY – IV Applied Zoology 2. MATHEMATICS - IV (Common for B.Sc./B.A.) a) Numerical Analysis b) Fairier Series & Integral Transforms e) Linear Programming
10-10-2012 Wednesday	1. CHEMISTRY - III 2. STATISTICS – III Applied Statistics
15-10-2012 Monday	1. CHEMISTRY – IV Chemistry & Industry 2. STATISTICS – IV Quality Reliability and Operation Research
18-10-2012 Thursday	1. BOTANY – III Cell Biology, Genetics, Ecology and Biodiversity 2. FISHERY BIOLOGY - III Pond Construction and Management, Breeding, Cultivable Species and their Culture Development of Fish 3. POULTRY SCIENCE - III Poultry Management 4. PHYSICS – III Electricity, Magnetism & Electronics 5. INDUSTRIAL CHEMISTRY – III
25-10-2012 Thursday	1. BOTANY – IV Physiology, Tissue Culture, Bio – Technology, Seed Technology and Horticulture 2. FISHERY BIOLOGY - IV Fish Processing, Evolutionary, Physiology and Bio-Chemistry 3. POULTRY SCIENCE - IV Poultry Products, Marketing and Economics 4. PHYSICS - IV Modern Physics 5. INDUSTRIAL CHEMISTRY –IV Synthesis Drugs & Drug Intermediates
30-10-2012 Tuesday	1. SERICULTURE - III Silk worm Rearing and Diseases 2. MICRO-BIOLOGY - III Immunology and Medical Micro-Biology 3. INDUSTRIAL MICRO-BIOLOGY - III Environmental and Agricultural Micro-Biology 4. COMPUTER SCIENCE – III Modern Data base management systems 5. BIO-CHEMISTRY – III Physiology, Clinical Biochemistry and Immunology 6. MEDICAL LAB TECHNOLOGY (Paper – III) Instrumentation Techniques 7. B.Sc. (Computer Applications - Vocational) (Paper-II) Operating System 8. ADVANCE DIPLOMA IN BIO-TECHNOLOGY Plant Tissue Culture, Animal Cell Culture and Immunology (Paper-V)

02-11-2012 Friday	1. SERICULTURE – IV Silk Technology 2. MICRO-BIOLOGY – IV Applied Micro-Biology 3. INDUSTRIAL MICRO-BIOLOGY - IV Food Micro-Biology, Fermentation Technology and Immuno Bio-Technology & Tissue Culture 4. COMPUTER SCIENCE – IV Optional: a) Web Technology b) GUI Programming c) Operating Systems d) PHP, MYSQL and Apache 5. BIO-CHEMISTRY – IV Microbiology and Molecular Biology 6. MEDICAL LAB TECHNOLOGY - (Paper – IV) Principles of Immuno - Haematology & Transfusion 7. B.Sc. (Computer Applications - Vocational) (Paper-I) Visual Programming With (VB) 8. ADVANCE DIPLOMA IN BIO-TECHNOLOGY Agricultural, Animal Industrial, Medical & Environmental Bio-Technology (Paper-VI)
06-11-2012 Tuesday	1. GEOLOGY – III Paleontology, Indian Geology & Economic Geology 2. BIO-TECHNOLOGY Molecular Biology Genetic Engineering and Immunology (Paper – III) 3. ELECTRONICS – III Digital Electronics and Micro processor
08-11-2012 Thursday	1. GEOLOGY - IV Ground water Exploration 2. BIO-TECHNOLOGY Applications of Bio-Technology (Paper – IV) 3. ELECTRONICS – IV (a) Embedded Systems and Applications
14-11-2012 Wednesday	1. B.Sc. (B.Z. Computer Applications) – III GUI Programming - (B.A & B.Z.C)
15-11-2012 Thursday	1. B.Sc. (B.Z. Computer Applications) - IV Data Base Management System - (B.A & B.Z.C)

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FIRST YEAR TIME: 2.00.P.M. TO 5.00.P.M.

DATE & DAY	SUBJECT
03-10-2012 Wednesday	GENERAL ENGLISH
06-10-2012 Saturday	SECOND LANGUAGE i) TELUGU ii) HINDI iii) SANSKRIT iv) URDU v) ARABIC
10-10-2012 Wednesday	BUSINESS ENVIRONMENT
15-10-2012 Monday	BUSINESS ECONOMICS
18-10-2012 Thursday	BUSINESS ORGANIZATION
25-10-2012 Thursday	FINANCIAL ACCOUNTING
30-10-2012 Tuesday	BUSINESS MATHEMATICS

TIME: 9.00.A.M. TO 12.00.NOON

SECOND YEAR (B. B. M)

DATE & DAY	SUBJECT
04-10-2012 Thursday	GENERAL ENGLISH
08-10-2012 Monday	SECOND LANGUAGE i) TELUGU ii) HINDI iii) SANSKRIT iv) URDU (Old & New) v) ARABIC
11-10-2012 Thursday	BUSINESS STATISTICS
16-10-2012 Tuesday	PRINCIPLES OF MANAGEMENT
19-10-2012 Friday	FINANCIAL MANAGEMENT
26-10-2012 Friday	MARKETING MANAGEMENT
31-10-2012 Wednesday	COMPUTER APPLICATIONS – I

THIRD YEAR (B.B.M)

TIME: 9.00.A.M. TO 12.00.NOON

DATE & DAY	SUBJECT
03-10-2012 Wednesday	COMPUTER APPLICATIONS – II
06-10-2012 Saturday	PERSONNEL MANAGEMENT
10-10-2012 Wednesday	COST ACCOUNTING
15-10-2012 Monday	CURRENCY & BANKING
18-10-2012 Thursday	PRODUCTION MANAGEMENT
25-10-2012 Thursday	BUSINESS LAWS
30-10-2012	1. ADVANCED FINANCIAL ACCOUNTING
Tuesday	2. CONSUMER BEHAVIOUR
02-11-2012	1. INVESTMENT MANAGEMENT
Friday	2. SALES MANAGEMENT

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