# (Annexure 1)

# **NOTICE**

# LIFE INSURANCE CORPORATION OF INDIA. Northern Zonal Office, New Delhi.

# **Engagement of Financial Services Executives.**

Approximately 100 Financial Services Executives are proposed to be engaged for 2013-14 by various Divisional Offices of Northern Zone on Contract basis for 3 years under the jurisdiction of Northern Zonal Office, New Delhi as per details below:

Category wise vacancies (Includes the back-log of FSE )												
Sr No.	DIVISION	GEN	SC	ST	OBC	TOTAL						
1	Ajmer	0	0	1	1	2						
2	Amritsar	4	1	0	1	6						
3	Bikaner	2	0	0	1	3						
4	Chandigarh	2	0	0	1	3						
5	Delhi-I	4	2	1	2	9						
6	Delhi-II	5	2	1	3	11						
7	Delhi-III	6	0	0	3	9						
8	Jaipur-1	1	0	1	1	3						
9	Jaipur-2	1	1	0	1	3						
10	Jalandhar	6	2	0	2	10						
11	Jodhpur	2	0	0	0	2						
12	Karnal	6	0	0	2	8						
13	Ludhiana	2	2	0	1	5						
14	Rohtak	6	0	0	0	6						
15	Shimla	9	2	1	3	15						
16	Srinagar	1	0	0	1	2						
17	Udaipur	2	0	0	1	3						
	ZONE	59	12	5	24	100						

# **JOB REQUIREMENT**

It is primarily a Marketing job. The FSE's shall be directly responsible for Procuring New Business, Providing Policy Servicing and other related jobs to such B&AC partners and also from the bank branches / other outlets allotted to them by LIC of India. They shall also be carry out any other instructions given to them from time to time by LIC of India. For this purpose considerable movements including tours covering entire area allotted to them are involved.

# 1. Eligibility Conditions:

# a) Qualification:

Applicant shall possess the Bachelor's Degree of a University in India established under a statute.

Preference may be given to those applicants who possess the Bachelor Degree or Diploma in Marketing /Management. Good knowledge of English and also one Regional language preferably local language is desirable. Knowledge of soft skills such as Power Point / Word / Excel would be additional advantage.

(Candidates already having IRDA license are not eligible)

b) Age: (i) The applicant shall have completed 21 years of age and be 35 years of age as on 01.08.2013.

(ii) The upper age limit as on **01.08.2013** of an applicant belonging to a group given below shall not exceed the age mentioned below:-

Sr.	Category	Age limit in years
No.		
(1)	(2)	(3)
(1)	Member of a Scheduled Caste or a Scheduled	40
	Tribe.	
(2)	Member of OBCs (other than those in creamy layer).	38
(3)	Ex-serviceman	35, increased by the number
		of years of service in the armed forces subject
		to maximum age of 45 years where he is a
		member of OBCs and 47 years where he is a
		member of SC or ST and Maximum of 42
		years in Other than SC,ST,OBC Cases.

# 2. SELECTION PROCEDURE

Selection will be made on the basis of a written test if felt necessary & will be followed by an Interview of candidates who qualify in the written test. Written Test will be of Objective Type covering Test of Reasoning, Numerical Ability and General Knowledge. The date and venue of the written test, if to be conducted, will be communicated to the eligible candidates individually.

3. The selected candidates may be allotted anywhere during the period of engagement based on business requirements.

4. The selected candidates will have to undergo Theoretical Training, pass an examination conducted by the IRDA and obtain a license to procure Life Insurance Business. After procuring the license, if the candidate is found suitable for selection in accordance with the scheme, may be engaged as a **Financial Services Executive** on Contract basis subject to conditions framed by the Corporation.

5. A **Financial Services Executive** will be paid a fixed amount every month and also yearly incentives based on the yearly performance.

6. It is clarified that selection as a **Financial Services Executive** does not confer any right on the candidate to be appointed as a Permanent employee in the Corporation.

7. <u>Interview</u>: Candidates successful in the written test (if conducted) or eligible candidates will be called for an Interview. The Corporation reserves the right to restrict the number of candidates to be called for written test and/or interview commensurate with number of Financial Service Executives to be engaged and the decision of the Corporation in this regard shall be final. No correspondence will be entertained in this regard. Selected candidates will be engaged as Financial Services Executives subject to their being found medically fit by the Medical Examiner authorized by the LIC for the purpose.

# Note:

- 1. The choice of the examination/Interview center will be taken as the Divisional Office to which the candidate has applied.
- No change in the choice of examination/Interview centre will be entertained under any circumstances. The Corporation reserves the right to add or delete any Centre or alter examination/Interview date at its discretion.

# 8. HOW TO APPLY

Candidates satisfying the conditions of eligibility as on 1<sup>st</sup> August, 2013, shall submit their Application in the format given below which shall be either hand-written in bold capitals or typewritten on foolscap size paper only. The Application should be properly signed. The following shall accompany the Application:

- 1. Demand Draft of Rs 100/- drawn in favour of LIC of India payable at (Divisional Office Headquarters) towards application fees wherever applicable.
- 2. Attested Photocopy of Caste Certificate in respect of SC/ST/OBC candidates.
- 3. Attested Photocopy of Qualification Certificate and Age Proof.
- 4. Attested Photocopy of Discharge Certificate in respect of Ex-servicemen.

The candidates are advised to keep ready with them the originals and a set of attested photocopies of each of the certificates listed at item numbers 2,3 & 4 above for verification at the time of Interview if they qualify in the written test.

# 9. Application Fee (Non-Refundable):

For all candidates (other than SC/ST category): Rs.100. The Application Fee shall be paid by Demand Draft only (valid for six months), favouring "Life Insurance Corporation of India" and payable at the Divisional Headquarter (where the candidate wishes to apply & send his application)..... Candidate's name and date of birth should be written on the reverse of the Demand Draft.

Last date for receipt of Application Form together with Demand Draft towards application fees will be 21/08/2013.

Application Form completed in all respects with enclosures should be posted in a closed cover with a superscription on the cover "Engagement of Financial Services Executives, <u>(Name of Division)</u> Division,

The Sr. Divisional Manager,

# LIC of India,

Divisional Office (Write address of any one of the Divisional Offices

Name of Divisional	
Office	Address
Ajmer	LIC OF INDIA, JEEVAN PRAKASH, RANADE MARG, AJMER-305029.
Amritsar	LIC OF INDIA, JEEVAN PRAKASH, Plot No.4 & 5, Ranjit Avenue, Amritsar.
Bikaner	LIC OF INDIA, JEEVAN PRAKASH, Sector 6 & 7, JN Vyas Colony, Jaipur Road, Bikaner-334001.
Chandigarh	LIC OF INDIA, JEEVAN PRAKASH, Sector 17-B, Chandigarh-160017.
Delhi-I	LIC OF INDIA, JEEVAN PRAKASH, 25, KG Marg, New Delhi-110 001.
Delhi-II	LIC OF INDIA, Scope Minar, Distt. Centre, Laxmi Nagar, Delhi-110092.
Delhi-III	LIC OF INDIA, Divl. Office, Jeevan Parwah, Distt. Centre, Janakpuri, New Delhi- 110058.
Jaipur-I	LIC OF INDIA, Divl. Office, Jeevan Prakash, Bhawani Singh Road, Jaipur-302005.
Jaipur-II	LIC OF INDIA, Divl. Office-II, A-20, Nangi Plaza, Anita Colony, Opp. Gandhinagar Rly. Station, Jaipur-302015.
Jalandhar	LIC OF INDIA, Divl. Office, Jeevan Prakash, Model Town Road, Jalandhar-144001.
Jodhpur	LIC OF INDIA, Divl. Office, Jeevan Prakash, 1, West Patel Nagar, Circuit House, Jodhpur-342001.
Karnal	LIC OF INDIA, Divl. Office, Jeevan Prakash, 489, Model Town, Karnal-132001.
Ludhiana	LIC OF INDIA, Divl. Office, Jeevan Prakash, Phase-I, Urban Estate, Dugri, Ludhiana- 141001.
Rohtak	LIC OF INDIA, Divl. Office, SCO-3,4,5, Sector-1, Rohtak
Shimla	LIC OF INDIA, Divl. Office, Block 14-15, SDA Complex, Kasumpti, Shimla-171009.

#### from the list given below to which the you wish to apply)

# 10. GENERAL INSTRUCTIONS:

- (a) Candidates should ascertain, before applying, that they satisfy all the eligibility conditions as stipulated in the notification. Candidates who do not satisfy the eligibility conditions are liable to be disqualified at any stage of selection.
- (b) Corporation takes no responsibility for any delay in receiving the Application Form or loss in postal transit.
- (c) Application Form not in the prescribed Format or incomplete/unsigned or received without the Demand Draft for application fee wherever applicable or Caste Certificate in case of SC/ST/OBC applicants, shall not be considered and are liable to be rejected.
- (d) For claiming reservation under OBC category, candidates should belong to such caste or community which are common to both the lists in respect of Mandal Commission and the State Governments List from the State of their origin (as per the list published by the Central Government). The benefit of reservation shall not apply to persons/ sections belonging to "Creamy layer" as specified vide column 3 of the Schedule to the Dept. of Personnel & Training OM No.36012/22/93-Estt. (SCT) dated 8.9.93. OBC candidates should produce certificate as per the Performa prescribed by the Ministry of Personnel, Public Grievances and Pensions, Govt. of India which should include that they do not belong to Creamy layer. (Non submission of certificate in the prescribed Performa may render the application to be invalid.)
- (e) Application fee once paid will not be refunded under any circumstances nor will it be held in reserve for future recruitment. The eligible candidates will be intimated separately about the exact date & venue of the examination.
- (f) Decision of the Corporation in all matters regarding eligibility, conduct of examination, other tests, Interview, selection and allotment would be final and binding on all candidates. No representation or correspondence will be entertained by the Corporation in this regard.
- (g) In case more than one application is received from an applicant for the same Division and/or different Divisions and/or different Zones then, the first application received from the applicant as per entry made in the register maintained by the corporation shall be treated as his only application and all the other applications shall be treated as invalid. In case of any doubt or dispute, the decision of the Zonal Manager shall be final and binding on the applicant.
- (h) Agents with in-force licence are not eligible for engagement as FSE.
- (i) Spouse of Agent/Employee are not eligible for engagement as FSE.
- (j) CANVASSING IN ANY FORM WILL BE A DISQUALIFICATION.

ZONAL MANAGER

#### Date: 07.08.2013

# ENGAGEMENT OF FINANCIAL SERVICES EXECUTIVES

# (FORMAT OF APPLICATION)

(DO NOT attach any certificate in Original.)

The Sr. Divisional Manager,

LIC of India, Divisional Office \_\_\_\_\_

Affix your Self Attested recent, recognizable, Passport size photograph here.

# 1. CHOICE OF DIVISION APPLIED & EXAMINATION CENTER [If exam is held]:

(Please Mention the Name of the Division.)

# 2. Name in Full (In English: Capital letters, Surname First)

# 3. Mailing Address (Do NOT repeat your name here)

												P	in-	Co	de					

4. Category (Indicate by making a cross-mark (X) in the appropriate box.)

SC	ST	OBC	OTHERS

5. Whether Ex-Serviceman. (Make a cross-mark (X) in the appropriate box. If "Yes", give details.)

Yes	No

6. Date of Birth: \_\_\_\_\_\_ 6(A) Age in completed years as 01/08/2013 \_\_\_\_\_ Years

7. Particulars of Application fee:

D.D No. \_\_\_\_ Date \_\_\_\_ Drawn on \_\_\_\_\_ Rs. \_\_\_\_ payable at \_\_\_\_\_

# 8. Educational Qualifications:

Examination Passed	Name of the Institution/	Year of passing	Class
	University		
Bachelor's Degree			
Masters Degree/Post Graduate Diploma In			
Marketing			
Others(Specify, including Computer			
Training)			

 
 9 Sales Experience:
 Period From
 Name and place of the Institution

10. If related to any existing or ex Agent/employee/Officer/Medical Examiner etc. of the LIC of India, Please state:

a) His/Her Name\_\_\_\_\_\_ b) Designation\_\_\_\_\_

c) Place of posting/working \_\_\_\_\_\_ d) Exact Relationship \_\_\_\_\_

11. Mother Tongue\_\_\_\_\_ Other languages known\_\_\_\_\_

# **12. Enclosures to the application:**

I am enclosing attested photo copies of the following documents along with the Application Form and the Demand Draft:

a) SSC/HSC/Municipal Birth Certificate showing the Date of Birth;

b)Bachelor's Degree Certificate;

c)Caste Certificate issued by the Competent Authority in case of SC/ST/OBC Candidates &

d)Discharge Certificate in case of Ex- Servicemen.

I hereby confirm that I have made only one application for engagement as a Financial Services Executive with the Corporation and if in case, at any time during the process of engagement it is found out that I have submitted multiple applications, then my engagement is liable to be terminated without assigning any reasons thereof.

I hereby declare that all statements made in this application are true and correct to the best of my knowledge and belief. I understand that in the event of any information being found false or incorrect or not satisfying the prescribed eligibility criteria for the post applied for, my candidature is liable to be cancelled/rejected at any stage of selection or anytime during the tenure of my engagement with the Corporation. I also accept the condition that the decisions of the Corporation in all matters will be final and binding on me.

(Signature of the Applicant)

Place: Date: