

## THE ANDHRA PRADESH STATE COOPERATIVE BANK LIMITED

### SELECTION OF AGRI SPECIALIST ON CONTRACT BASIS

The Andhra Pradesh State Cooperative Bank (APCOB) having a network of 37 branches, 22 Dist. Cooperative Central Banks with 616 branches and 2748 affiliate Primary Agricultural Cooperative Credit Societies, collectively called Cooperative Credit Structure (CCS), intends to expand its portfolio in agri lending significantly in the coming years including commercial finance extension and financial service delivery through supply chain structures. As first step towards this direction APCOB is looking for an agri specialist on contractual basis.

#### **Eligibility Criteria:**

i.	Age	Minimum: 40 years, Maximum: 60 Years, as on 01.12.2013
ii.	Educational Qualification	B.Sc.(Agriculture); Agri-Economics
iii.	<u>Experience</u>	a. Minimum 5 years agri-banking experience b. Work experience in the agricultural sector as a researcher, consultant or otherwise c. Advisory & Project management experiences d. Training experience
iv.	Competencies	a. Broad Agri knowledge and ability to apply it from a banking perspective. b. General banking skills, hands on credit Knowledge. c. Experience in Andhra Pradesh is a pre condition. d. Ability to communicate in Telugu

		<p>with customers/Staff of APCOB/ DCCBS/PACS.</p> <p>e. Knowledge of English is required</p>
v	Job Profile	<p>a. Built up of sector knowledge including database of benchmark indicators, and sector growth prospects</p> <p>b. Map value chains of sectors within the various districts in AP, identify level of integration and main actors, identify main indicators for producers, traders, processors in the sector;</p> <p>c. Support DCCBs in extending commercial agri- finance products, by:</p> <ul style="list-style-type: none"> <li>○ Providing sector wise (production and financial) benchmark indicators;</li> <li>○ Providing sector-wise cash flow forecasts;</li> <li>○ Providing information on sector development, and key risks;</li> <li>○ Providing sector wise templates for supply chain financing structures</li> </ul> <p>d. Design training, act as a coach/ guide to the agri loan officers and propose new strategies, products and policies within the Cooperative Credit Structure.</p> <p>e. Support APCOB in developing credit policies that take into account:</p> <ul style="list-style-type: none"> <li>○ Sector and value chain risks;</li> </ul>

		<ul style="list-style-type: none"> <li>○ Healthy credit risk concentrations in sectors;</li> <li>○ Possible finance schemes</li> </ul>
vi	Period of contract	The term of office shall be initially one year and extendable for another 2 years at the sole discretion of the bank. The contract can be terminated at 3 months' notice on either side.
vii	Remuneration	About Rs. 45000/- PM; Negotiable
vii	Outstation official duties	As applicable to Asst. General Manager of the APCOB.
vii	Job level	He will report directly to Chief General Manager /APCOB-RIAS Project Manager

The eligible candidates may apply in the format available in the website by downloading the same along with CV & copies of proof of the age, educational qualification, experience etc. and e-mail to [hrd@apcob.org](mailto:hrd@apcob.org)/[bhaskarareddyav@apcob.org](mailto:bhaskarareddyav@apcob.org) or send to the following address:

Sri A V Bhaskar Reddy,  
Dy. General Manager (HRD)  
The Andhra Pradesh State Cooperative Bank Ltd.,  
PB No. 142.  
Troop Bazar, Hyderabad 500001.

The candidates will be shortlisted based on the qualification and experience and selection will be by personal interview.

The last date for reaching the application is **24.12.2013**.

Decision of Selection Committee is final and binding on the candidates. No further representation and/or correspondence will be entertained.

Sd/-

Hyderabad  
Dt. 08.12.2013

MANAGING DIRECTOR



APPLICATION FORM

To,

Dy. General Manager(HRD)  
Andhra Pradesh State Cooperative Bank Limited,  
PB. No.42, Troop Bazar, Hyderabad-500001

Paste a recent  
passport size  
photograph here  
and sign across it  
in full with date

1. FULL NAME: Shri / Smt / Kum : \_\_\_\_\_  
(IN CAPITAL LETTERS)

2. SEX: Male Female

3. a) ADDRESS (in block letters)

\_\_\_\_\_  
\_\_\_\_\_

b) Mobile No. \_\_\_\_\_ e-mail ID. \_\_\_\_\_ @ \_\_\_\_\_

4. DATE OF BIRTH\* (DD/MM/YYYY): \_\_\_\_/\_\_\_\_/\_\_\_\_ AGE : \_\_\_\_ Years \_\_\_\_ Months  
(as on 01.12.2013)

5. CATEGORY: SC/ST/OBC/GENERAL (Strike out whoever is not applicable)

6. FATHER'S/HUSBAND'S NAME: \_\_\_\_\_

7. EDUCATIONAL QUALIFICATIONS ( Please enclose copies of certificate)

Sl No	Name of University /Institution	Examination Passed	Subjects studied	Year of passing	%age of marks
1.					
2.					
3.					

8. EXPERIENCE:

Name of the organisation served	Period of experience		Post held
	From	To	

9. ANY OTHER RELEVANT INFORMATION :

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In case of insufficient space for qualification, experience etc. candidates may attach separate sheet.

10. DECLARATION:

I hereby declare that all statements made in this application are true, complete and correct to the best of my knowledge and belief. I understand that in the event of any information being found untrue or incorrect at any stage or my not satisfying any of the eligibility criteria according to the Bank, my candidature is liable to be cancelled.

PLACE: \_\_\_\_\_

SIGNATURE : \_\_\_\_\_

DATE : \_\_\_\_ \_\_\_\_ 2013

NAME OF CANDIDATE : \_\_\_\_\_

(in block letters)

List of Enclosures

- 1.
- 2.
- 3.
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